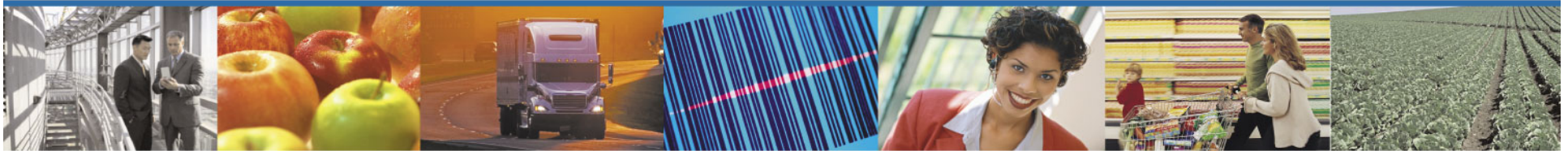


Cost of Hire Analysis – Refrigerated Freight 2003 – thru 1st Qtr, 2010



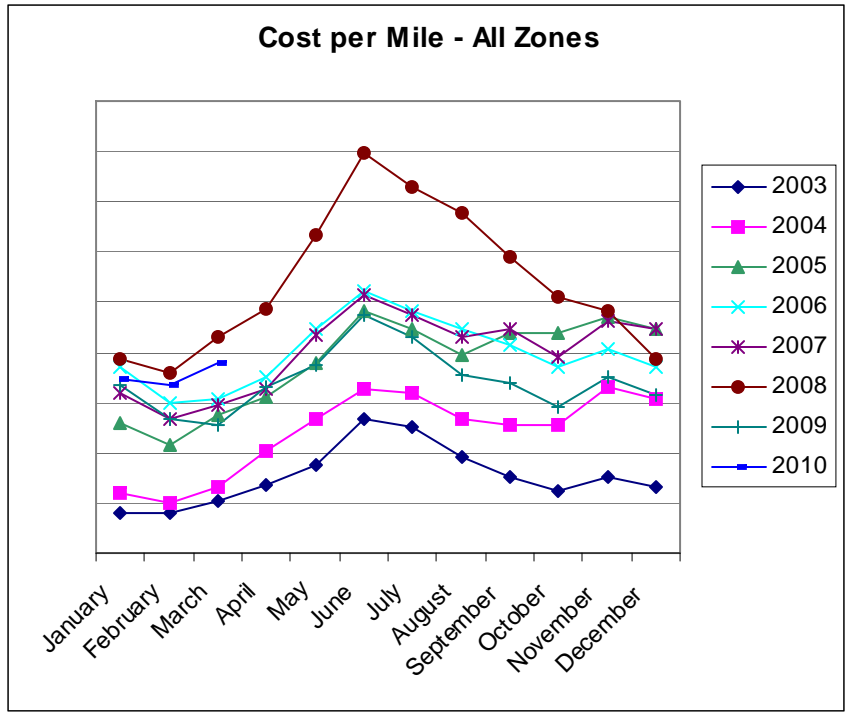
C.H. ROBINSON
WORLDWIDE, INC.

Cost of Hire Analysis

- Inclusive of refrigerated freight moved by CHRW from 2003 through 1st Quarter, 2010
- Sample of over 725,000 loads moving over 1.4 billion miles
- Illustrates percent change in Cost of Hire, including fuel and accessorials, for loads originating out of each of four regional zones going to all destinations throughout North America
- ** For loads moved through the 1st Qtr of 2010, comparisons were made for the same period in 2009

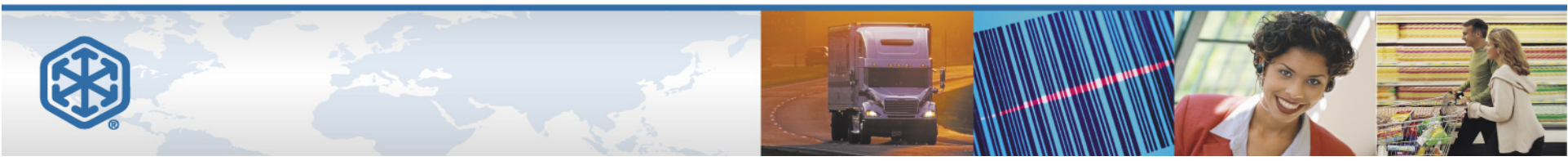


Cost of Hire – North America

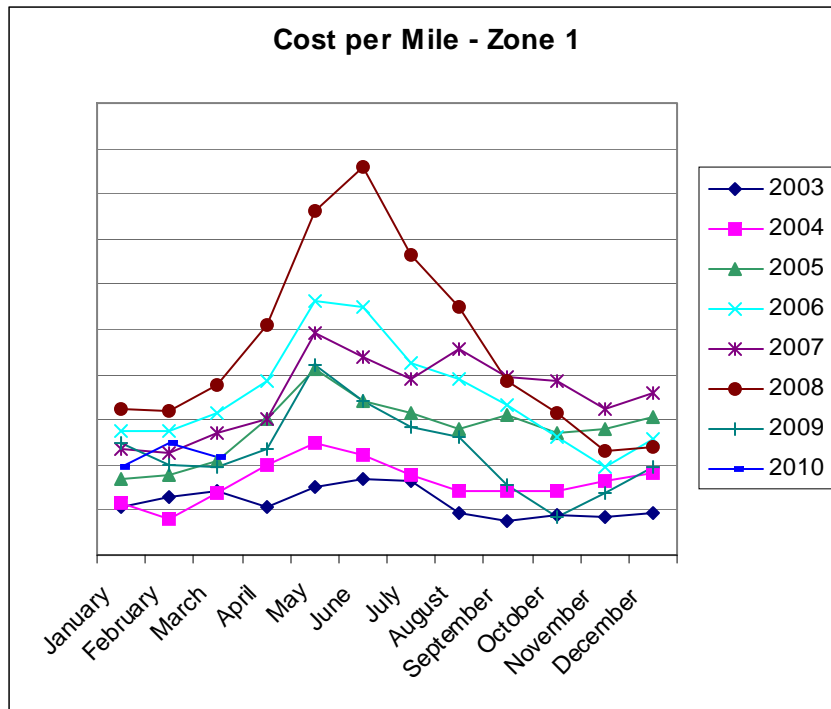


Year	% Increase
2003	---
2004	12.6%
2005	16.5%
2006	2.3%
2007	0.0%
2008	16.6%
2009	-19.4 %
2010*	8.9 %

* - For loads moved through the 1st Qtr of '10, comparisons were made for the same period in '09



Cost of Hire Origin – East Coast

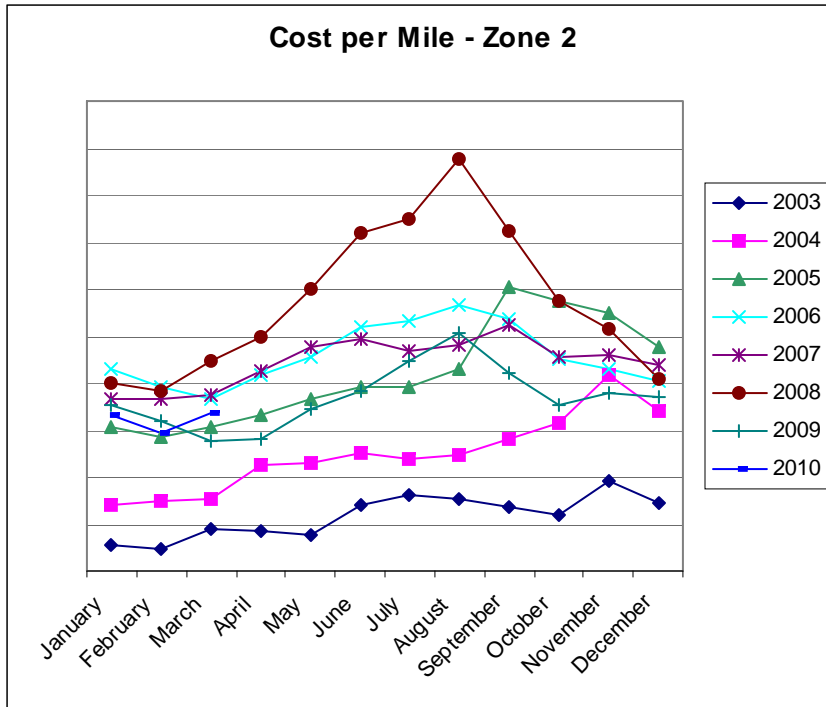


Year	% Increase
2003	---
2004	15.4 %
2005	14.8 %
2006	11.0 %
2007	-2.3 %
2008	19.1 %
2009	-26.0 %
2010*	0.7 %

* - For loads moved through the 1st Qtr of '10, comparisons were made for the same period in '09



Cost of Hire Origin – Midwest

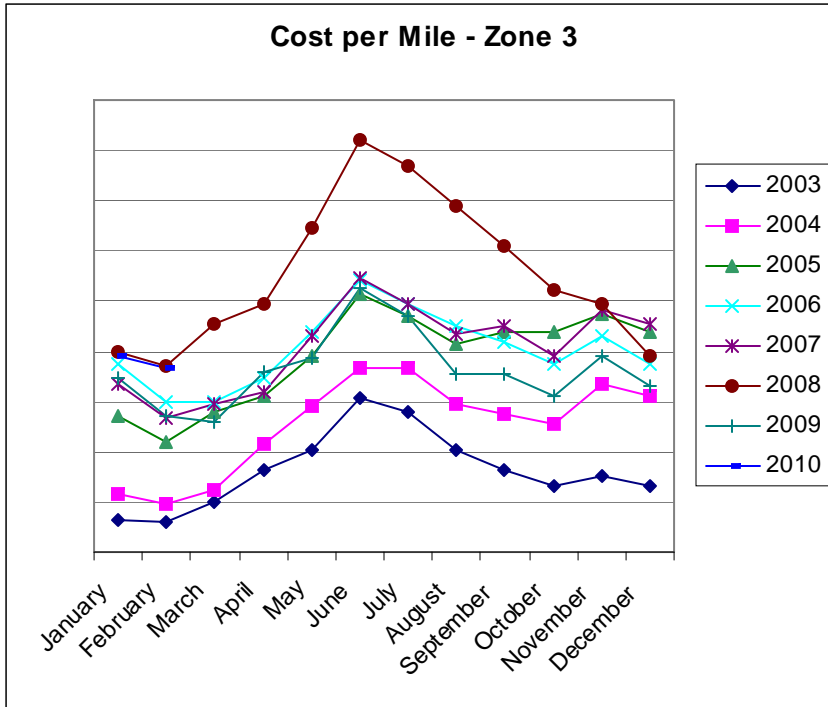


Year	% Increase
2003	---
2004	23.5 %
2005	12.3 %
2006	4.9 %
2007	-2.1 %
2008	13.3 %
2009	-18.3 %
2010*	1.2 %

* - For loads moved through the 1st Qtr of '10, comparisons were made for the same period in '09



Cost of Hire Origin – West coast

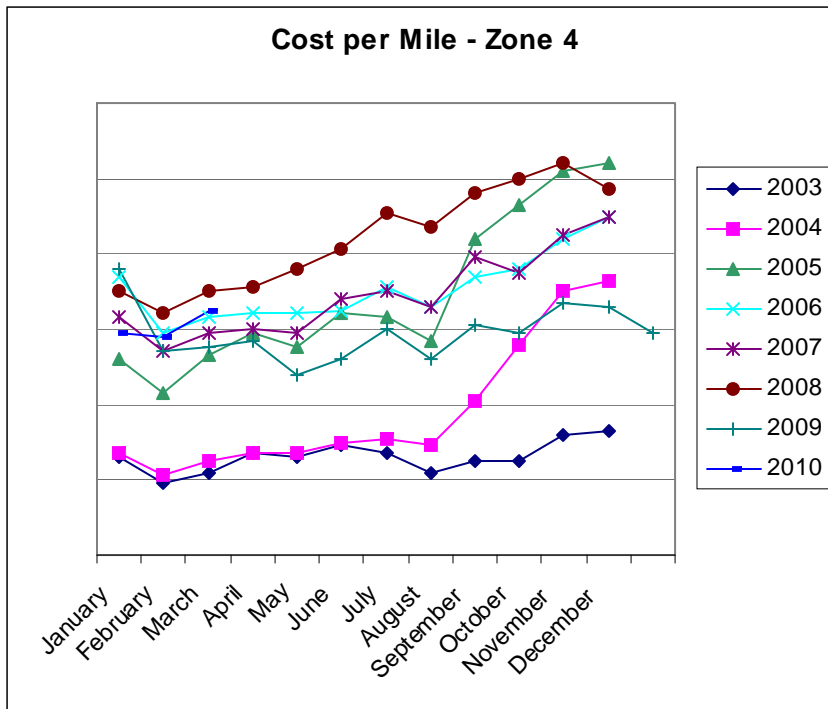


Year	% Increase
2003	---
2004	11.5 %
2005	16.1 %
2006	1.1 %
2007	1.1 %
2008	17.4 %
2009	-19.0 %
2010*	13.9 %

* - For loads moved through the 1st Qtr of '10, comparisons were made for the same period in '09



Cost of Hire – Northwest



Year	% Increase
2003	---
2004	9.3 %
2005	21.4 %
2006	0.6 %
2007	-1.2 %
2008	9.5 %
2009	-13.6 %
2010*	-0.6 %

* - For loads moved through the 1st Qtr of '10, comparisons were made for the same period in '09

